



Solar Energy Procurement Support

Solar energy is increasingly affordable, reduces harmful emissions, and can help bolster users' energy independence in the event of a power grid outage. Capturing those benefits, however, can entail a complicated and often daunting process for the inexperienced buyer.

Cadmus can help. For more than a decade, Cadmus has provided clients with the critical services needed to make informed business decisions about investing in solar photovoltaic (PV) systems. We offer assistance with:

- Determining the technical and economic feasibility of incorporating solar PV into an existing building or new construction project
- Evaluating the costs and benefits of adding energy storage to a solar installation
- Conducting third-party reviews of contractors' technical and price proposals
- Navigating and understanding available incentives and financing options
- Supporting contract negotiation efforts
- Reviewing proposed design documents for safety and code compliance
- Ensuring that your solar PV system was installed correctly

The Cadmus team of policy professionals, licensed electricians, North American Board of Certified Energy Practitioners (NABCEP)-certified solar installers, and registered professional engineers has the experience, skills, and resources to advise you throughout the planning and implementation of a solar project. While you focus on your core business, we'll focus on your renewable energy needs.

Reliable Experts in Your Corner

The Cadmus team consists of experts in project feasibility, development, financing, and operation who, collectively, have worked on hundreds of renewable energy projects.

Cadmus is the PV expert in your corner to ensure you get the best possible solution at a price that can save many thousands of dollars over the life of a typical project. From vetting economic and technical feasibility to conducting independent commissioning and periodic testing, we provide deeply technical support, tailored to your needs.

Trusted Consulting Services

We help our clients implement technically feasible, cost-effective renewable energy projects and complete a range of complex and time-intensive processes. Because we understand the many challenges of solar energy projects, we have the expertise to help clients resolve problems and find actionable solutions in all stages of solar PV planning and implementation:

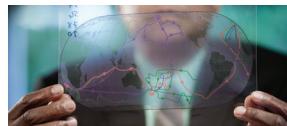
Early Stage: Project feasibility, due diligence, and site assessment

Middle Stage: Development, procurement, contract negotiations, and project communication and outreach

Late Stage: Construction, commissioning, inspection, and monitoring

Early Stage: Starting With the Right Project

Before you invest in a solar project, you need to understand all of the potential costs, benefits, and impacts. Cadmus has conducted hundreds of site assessments, fatal flaws studies, and resource analyses. We can help you move a successful renewable energy project from concept to kilowatt-hour by providing:



- Desktop site evaluation
- Layout/conceptual design
- Performance predictions
- Site and resource assessment
- Economic projections
- Economic and technical feasibility studies

Middle Stage: Getting It Built Effectively

Development and procurement are the most critical aspects of solar project work. A poorly developed project could face long—and potentially fatal—permitting and interconnection delays that can derail a project. Likewise, poor procurement and contract negotiation could render a project uneconomical. Cadmus has the experience to keep development on task, and on point:

- Environmental permitting
- Bid/proposal management
- Contract review and negotiation
- Technical review of design documents
- Stakeholder outreach and education
- On-site analyses

Late Stage: Following Up

Once the PV system is built, it is important to make sure it will operate safely and reliably for the full 20-year or longer life and that all revenue streams are fully realized. Cadmus can help ensure this through:

- Detailed commissioning and inspection
- Performance monitoring and troubleshooting
- Analysis, testing, and production tracking
- Renewable energy credit aggregation



Key Experience and Expertise

Cadmus' solar energy procurement services are delivered by staff with the experience and expertise to navigate the unique circumstances of any project. We advise clients on renewable energy project planning and conceptual design, economic and technical feasibility assessments, developer solicitation and selection, and contract negotiations.

In addition to providing project-level technical support, Cadmus is instrumental in the design, implementation, and evaluation of renewable energy programs. We work with companies and institutions to evaluate investments in renewable energy that lower their energy costs and build investment in a sustainable future.

To learn more about how Cadmus can help you, contact:

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About Cadmus

Cadmus is an employee-owned consultancy committed to helping our clients address complex challenges by applying diverse skills and experiences in a highly collaborative environment. By assisting our clients in achieving their goals, we create social and economic value today and for future generations. Founded in 1983, we leverage our staff's exceptional expertise in the physical and life sciences, engineering, social sciences, strategic communication, architecture and design, law, policy analysis, and the liberal arts to provide an array of research and analytical services in the United States and abroad. See more at www.cadmusgroup.com.

